



# Get ready for Brexit

Prepare for Brexit at gov.uk/brexit





# **DIT Prepare for Brexit Trade Event**

Name: Thinley Topden Head of East of England (Region) Date: 9<sup>th</sup> October 2019





### We are here to share information to help you prepare for Brexit

Who we are?

We are from the Department for International Trade

Our objective today is to help businesses across sectors prepare for Brexit

We are attending events across the UK and working with trade support partners

#### Our aims for today



An update on HMG's support for Brexit Readiness



Signpost some sources of advice and support for SMEs



Identify areas where you will want to take action before we leave the EU



Respond to your questions and gather your feedback







### Telephone: 01707 398 168 Email: enquiries@hertsgrowthhub.com







## **Post-Brexit Growth Markets**







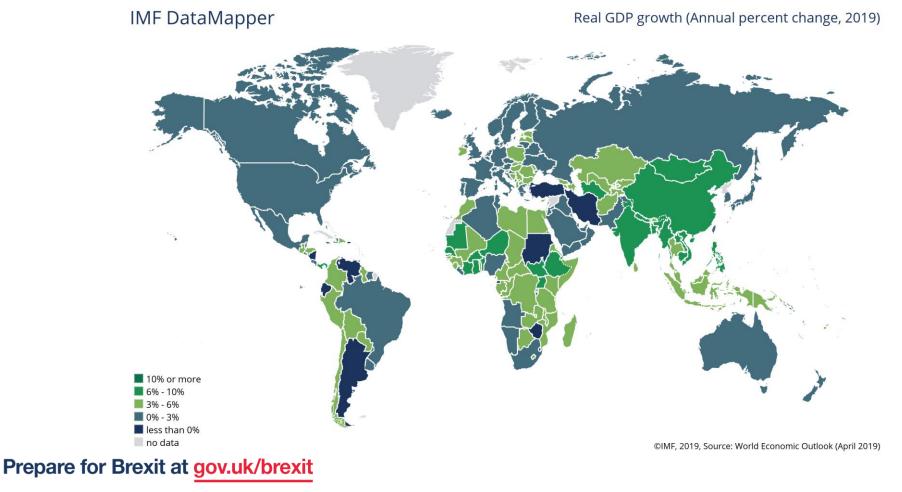








### **Economic Heat Map**



GDP growth rates presented are forecasts for 2019



### Where are the Fastest Growing Economies?

Region	Selected countries included in the region	Regional Growth Rates
China	N/A	7.0%
India	N/A	6.2%
ASEAN-5	Indonesia, Malaysia, Philippines, Thailand, Vietnam	5.0%
Emerging and Developing Economies	Bosnia & Herzegovina, Cameroon, Central African Republic, Egypt, India, Hungary, Mexico, Oman, Indonesia, Qatar, Philippines, Russia, United Arab Emirates, Uganda etc.	4.1%
World	N/A	3.2%
Advanced Economies	G7, Hong Kong, Denmark etc.	1.9%





### **Expanding Your Horizons – DIT's Overseas Reach**







### **Considerations: Ease of Doing Business Globally**



Source: Doing Business database.

Note: Labor market regulation is not included in the ease of doing business ranking.



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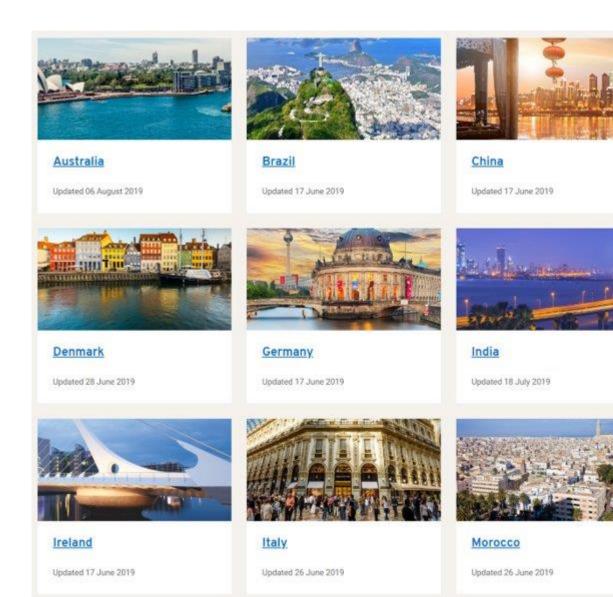
### **Revamped Country Guides**

### Updated country specific information covering:

- Economic performance
- Consumer/business markets
- Government policy
- Ease of doing business ranking
- New export opportunities
- Key in-market DIT contacts

#### https://www.great.gov.uk/markets



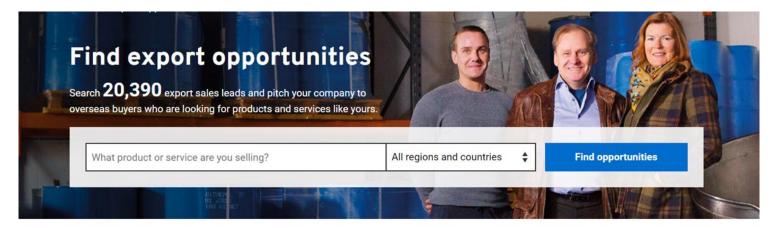








### **Real Time Export Opportunities**



#### Latest export opportunities

#### Hong Kong - Third runway concourse substructure works

An airport operator wants expressions of interest for a substantial foundation and substructure works contract

Published: 05 November 2018, Closing date: 31 December 2018

#### **USA - Marketing merchandise**

A global entity is looking for a company to supply promotional apparel and other related accessories.







### **Recent Government Funding Announcements**

Funding available directly to businesses:

 New Customs Declarations Funding - £16m to support training thousands more customs declarations experts.

Other funding Government is making available to support Brexit:

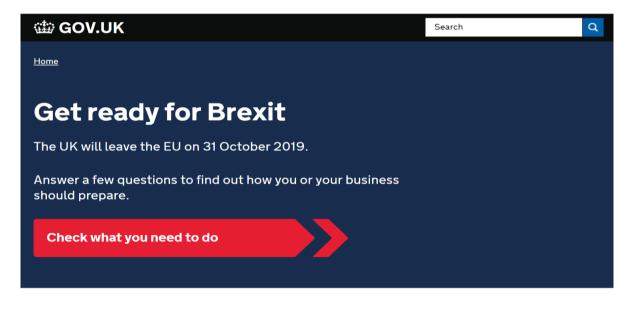
- A new Business Readiness Fund Business organisations and industry bodies can apply for a grant from the £10m Business Readiness Fund to help UK businesses prepare for a no-deal Brexit.
- Brexit Business Readiness Programme Local Funding for Growth Hubs.







### **HMG - Get Ready for Brexit Checklist**



Check what you need to do as:

- businesses and organisations
- individuals and families

**Businesses and organisations** 

Businesses and self-employed

-

If you trade any goods or services with the EU you'll need to get ready for . . .

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# **Brexit Readiness**

Department for Environment, Food and Rural Affairs (Defra)

Further information and guidance for Agri-Food Sector businesses







### Farming, Food and Drink, Live Animals and Plants

- Farming Sector Guidance: <u>https://www.gov.uk/guidance/the-farming-sector-and-preparing-for-eu-exit</u>
- Food and Drink Sector Guidance: <u>www.gov.uk/euexitfooddrinksector</u>
- Import and Export Guidance: Search 'Animal import export' or 'Plant import export' on GOV.UK.
- Email Agri-Food Business Readiness Team at <u>businessreadinessagrifoodchain@defra.gov.uk</u>
- Equine related questions: <u>EquineExportsCarlisle@apha.gov.uk</u>

### **Chemicals**

- If there are further queries related to EU Exit and Chemicals, contact: <u>REACH-IT@defra.gov.uk</u>
- Details on maintaining EU market access are available at <a href="https://echa.europa.eu/uk-withdrawal-from-the-eu">https://echa.europa.eu/uk-withdrawal-from-the-eu</a>
- Access more detailed guidance available at: <u>https://www.hse.gov.uk/brexit/reach.htm</u> and <u>https://www.gov.uk/guidance/how-to-comply-with-reach-chemical-regulations</u>
- Chemicals Sector Guidance: Visit <a href="https://www.gov.uk/guidance/the-chemicals-sector-and-preparing-for-eu-exit">https://www.gov.uk/guidance/the-chemicals-sector-and-preparing-for-eu-exit</a>
  - Prepare for Brexit at gov.uk/brexit





- Specific waste shipments and operational queries: <u>askshipments@environment-agency.gov.uk</u>
- Environment Agency Customer Contact Centre: 03708 506 506 | Emergency number: 0800 80 70 60
- Defra policy-related waste questions related to Brexit: <u>Waste-EUExit@defra.gov.uk</u>

### **Trading Endangered Species**

- CITES Guidance: Visit <u>https://www.gov.uk/guidance/trading-and-moving-endangered-species-protected-by-cites-if-theres-no-withdrawal-deal</u>
- Northern Ireland Environment Agency: <u>https://www.daera-ni.gov.uk/brexit</u> | Contact via e-mail <u>tfs@daera-ni.gov.uk</u>
- Natural Resources Wales: <u>www.naturalresources.wales</u> | General Enquiries or Incidents: 03000653000 | <u>enquiries@naturalresourceswales.gov.uk</u>
- Scottish Environment Protection Agency: <u>https://eu-exit.sepa.org.uk/</u> | Contact via e-mail <u>https://www.sepa.org.uk/contact/contact-us-via-email</u>







### **Fisheries**

- Fisheries Sector Guidance: Visit <a href="https://www.gov.uk/euexitfisheriessector">https://www.gov.uk/euexitfisheriessector</a>
- Export fish after a no-deal Brexit: Visit <u>https://www.gov.uk/guidance/exporting-and-importing-fish-if-theres-no-brexit-deal</u>

### **Further information**

- Register for alerts on <u>www.gov.uk/euexit</u>
- Defra Helpline: 03459 335 577 (Monday–Friday, 08:30–17:00)





# **Preparing your Action Plan for Brexit**





### HM Government Government Update

- The Government has made £6.3 billion available for preparations for all Brexit scenarios.
- Government departments are all working together to secure a smooth transition whatever the outcome of Brexit.
- The Department for International Trade has signed or agreed in principle agreements with countries that account for £99 billion worth of trade.
- Our role in DIT is to give businesses accurate, official, up-to-date information on what will and won't change when the UK leaves the EU on 31 October.
- Businesses should familiarise themselves with the detailed and wide-ranging Brexit guidance available on gov.uk/brexit so they understand how to prepare for a potential no-deal Brexit scenario.



### Action Planning: What To Do To Prepare...

1 Take account of the information and contacts made today





#### Develop your Action Plan





Sign up to email alerts about Brexit on GOV.UK: <u>Brexit email alerts</u>



Follow the helpful HMG Checklist on preparing your business for Brexit here: <u>https://www.gov.uk/brexit</u>







### **My Action Plan:** Key points for businesses

### Name: Jim Fanshawe, Your Export Department







### How Do I Use My Action Plan?

#### **Preparation on the content**

The training and Action Plan is divided into colour coded sections:

### GOODS

CONTRACTUAL

### SERVICES

### PEOPLE







### **Customs Processes**

Moving goods







### **Moving Goods**



Currently...

...businesses can move goods freely between the UK and the EU.



### In the event of a No-deal...

...business importing and exporting goods within the EU will have to comply with new rules.





### **Customs Declarations – No-deal Scenario**

Customs declarations required for UK-EU trade.

Businesses to decide how they want to manage the declarations process:









### **Economic Operator Registration Identification (EORI)**

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- You'll need an EORI number that starts with GB to move goods in or out of the UK if there's no-deal Brexit.
- If you'll be dealing with EU customs then you'll need an EU EORI number.
- If you are VAT Registered:
- You will be auto-enrolled for an EORI starting GB.
- The EORI will include your VAT registration number.

If you are not VAT Registered – register here: <u>https://www.gov.uk/eori</u>







- Have a valid EORI.
- The export declaration also counts as an Exit Summary Declaration.
- Ensure contracts and International Terms and Conditions of Supply (eg Incoterms® Rules) reflect that you are now an exporter.
- Consider how you will submit Export Declarations.



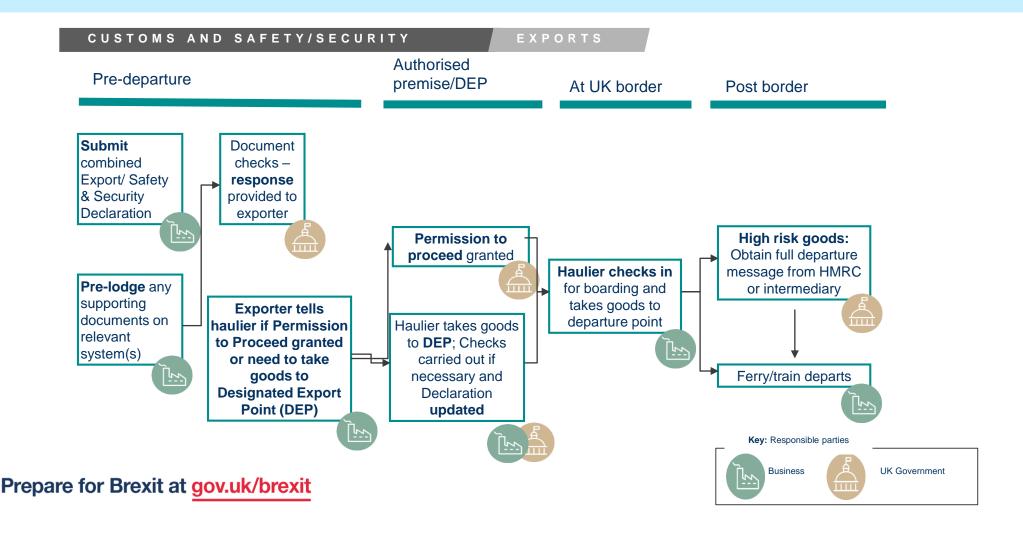


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### Exporting Goods Through RoRo Borders On 'Day 1'





### **Transit and the Common Transit Convention (CTC)**



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- 1. The transit declaration is completed (including guarantee) using NCTS (the New Customs Transit System).
- 2. The goods are presented at the Office of Departure (or Authorised Consignor) and the Transit Accompanying Document (TAD) is printed off presented to the haulier and then the goods are released into transit.
- 3. At every border crossing into a new customs territory, the TAD and goods are presented at the Office of Transit (OoT functions can only be performed by Customs Officials).
- 4. At the final destination the goods and TAD are presented at the Office of Destination (or Authorised Consignee).
- 5. The transit movement is closed, the goods must be declared to another customs regime e.g. free circulation, temporary storage and the guarantee is released.
- The goods are tracked and messages are sent from the various offices using NCTS during the journey.

Prepare for Brexit at gov.uk/brexit





### Simplified Transit Procedures

- Under the CTC, traders can apply for authorisation to use simplified transit procedures.
- The main types of authorisation are:



Authorised Consignor Status allows traders to declare goods to transit at their premises rather than an Office of Departure. Traders applying for this need to have a Customs Comprehensive Guarantee.



Authorised Consignee Status allows traders to end transit movements at their premises rather than an Office of Destination. Traders applying for this generally need a temporary storage facility.

#### HMRC is working to enable traders to be authorised as quickly as possible.





### Excise - What's Changing in 'No Deal' - Exports

Rest of World rules will apply to exports of excise goods to the EU. What this means:

- Businesses will need to make an export declaration at the point of exit from the UK.
- Businesses can continue to use Excise Movement and Control System (EMCS) to move goods under duty suspension in the UK from a registered warehouse to the port/airport of departure.
- EMCS will be restricted to movements within the UK.
- Businesses will be able to claim Excise Duty Drawback on goods not consumed in UK (will include exports to the EU).
- Businesses will need to make an import declaration on entry of the goods into the EU.





### Moving Goods Between Ireland and Northern Ireland

- Goods moving between Ireland and Northern Ireland will face different procedures compared to other UK-EU trade.
- For most movements of goods across the land, air and sea borders between Ireland and Northern Ireland, you will:
  - need to pay import VAT on goods arriving from Ireland.
  - not need to get a customs agent or an EORI number.
  - not need to pay Customs Duty or make customs declarations.
- The only exceptions will be for goods liable to Excise Duty (alcohol, tobacco and certain oils).









### **Contract Terms**

### Incoterms® Rules







### **Supply Chain Responsibilities**

- Someone within your business must take responsibility for:
  - moving the goods;
  - preparing paperwork/licences;
  - making an export declaration;
  - making an import declaration;
  - paying duties at import; and
  - the risk if goods go missing or they are damaged.
- Commercially this is indicated with an Incoterms® Rule in the contract.
- The current set of Incoterms® Rules, published by the International Chamber of Commerce, is the 2010 set. A new set will to come into force on 1 January 2020.



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	NO	FOB named port of shipment FREE ON BOARD																						
	NO	CFR named port of destination COST & FREIGHT TO																						
	NO	CIF named port of destination COST, INSURANCE & FREIGHT																						

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#### **Selecting the Most Appropriate Term**

- Avoid the extreme terms when trading internationally, these are:
  - ExWorks (EXW); and
  - Delivered Duties Paid (DDP).
- If your contracts in the EU are currently EXW or DDP you could have issues when customs declarations and duty payments are made.
- Share the legal declarations sensibly between the buyer and seller.

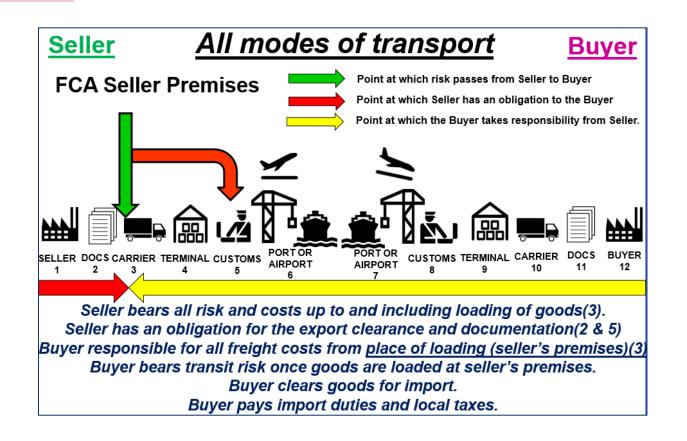




## **Selecting the Most Appropriate Term:**

#### **Free Carrier (FCA)**

Buyer organises the transport but seller arranges export customs and loading of goods.



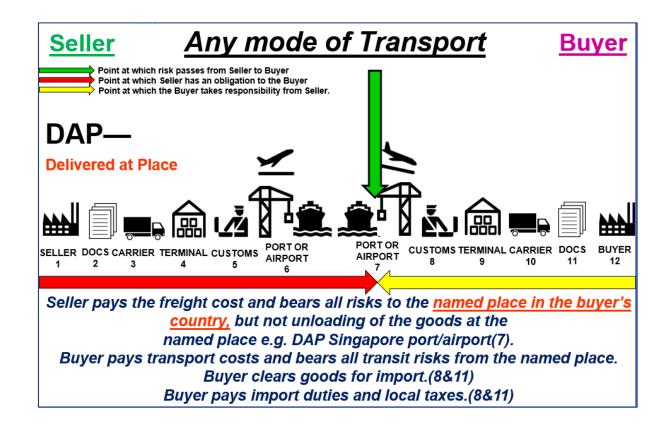
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## **Selecting the Most Appropriate Term:**

#### **Delivered at Place (DAP)**

Seller organises the transport and arranges export customs and loading of goods, but buyer arranges the import declaration, pays duties and arranges final delivery.



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# **Commodity Code Information**

# Customs Duties, Taxes and Paperwork







### **Commodity Codes**

- All goods are identified for customs purposes under a commodity code, also known as a tariff number.
- The commodity code:
  - Is based on the World Customs Organization (WCO) Harmonised System so there is some correlation between different countries' numbers.
  - Identifies import customs duty rates and additional taxes.
  - Identifies special documents required.
  - Links to other measures relating to the import or export of goods, such as the need for licences.





#### Where Can I Find the Commodity Code?

Customs Notice 600 is the guidance to finding commodity codes for imports and exports and information on what they are used for.

#### https://www.gov.uk/trade-tariff



Prepare for Brexit at gov.uk/brexit

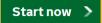
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<u>Home</u>

# Trade Tariff: look up commodity codes, duty and VAT rates

Commodity codes classify goods for import and export so you can:

- fill in declarations and other paperwork
- check if there's duty or VAT to pay
- find out about duty reliefs



#### If you're not sure how to classify your goods

Read the <u>product classification guides</u> to help you find the correct commodity code.

#### **Getting** advice

You can get advice on how to classify your goods by emailing classification.enquiries@hmrc.gsi.gov.uk.

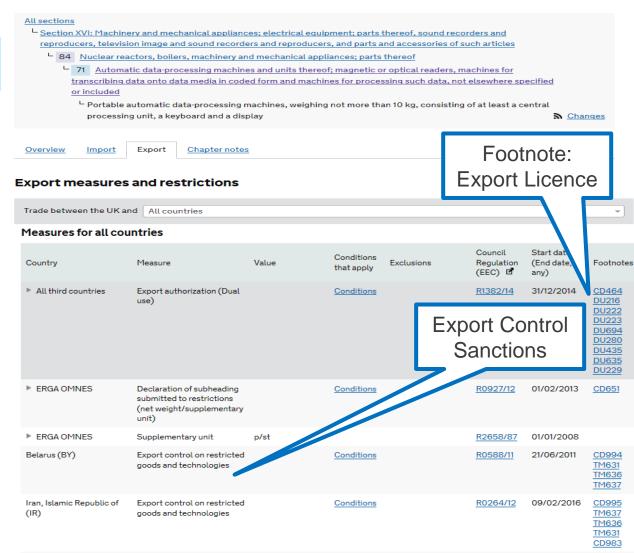
Include a full description of your product - what it's made from, its use and function, and how it's presented or packaged.



# **Export: Commodity Code**

- The export section within the GOV.UK tariff indicates if:
  - a government licence is required to export the goods; and/or
  - if there are any country specific restrictions on where the goods can be sent.

https://www.gov.uk/trade-tariff



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## Import: Commodity Code

- The import section within the GOV.UK tariff indicates:
  - the standard duty/VAT rate at import (third country duty);
  - special certificates, e.g. animal health certificate;
  - tariff preferences available;
  - suspension of duties; and
  - restrictions at import.



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#### Import measures and restrictions

#### Measures for all countries

Country	Measure	Value	Conditions that apply	Exclusions	Council Regulation (EEC) d	Start date (End date, if any)	Footnotes	
ERGA OMNES	VAT standard rate	20.00 %				01/01/2015	03020	
ERGA OMNES	VAT zero rate	0.00 %				01/01/2015	03026	
ERGA OMNES	Animal Health Certificate		Conditions			01/01/2015	04003	
► CARIFORUM	Tariff preference	0.00 %		Haiti	D0805/08	29/12/2008		
Central America	Tariff preference	0.00 %				standa	ard	
<ul> <li>Certain handicraft products (Handicrafts)</li> </ul>	Non preferential tariff quota Order No: <u>090106</u>	0.00 %	Imp		<sup>₽</sup>	luty rate		
ERGA OMNES	Suspension - goods for certain categories of ships, boats and other vessels and for drilling or production platforms	0.00 %	conti	rols		Erga Omnes neans toward all		
ERGA OMNES	Import control on seal products		<u>Conditions</u>		<u>R1850/15</u>	18/10/2015	<u>CD603</u>	
▶ ERGA OMNES	Import control on cat and dog fur		<u>Cor uns</u>		<u>R1523/07</u>	15/08/2009	<u>CD568</u>	
ERGA OMNES	Supplementary unit	p/st			R2658/87	01/01/2008		
ERGA OMNES	Third country duty	8.00 %			R2658/87	01/01/2005		





# The No-deal Brexit UK Temporary Tariff Regime

- If the UK leaves the EU without a deal then the Temporary Tariff Regime will come into force.
- Under the Temporary Tariff Regime most goods will have a zero-import duty rate for a period of time (up to 12 months).
- Some goods will retain a positive rate of duty. Currently this mainly includes ceramics, textiles and foodstuffs; and finished cars.
- The Temporary Tariff Regime will apply to ALL imports not just goods coming in from the EU.
- Keep up-to-date the Temporary Tariff Regime is subject to change.

https://www.gov.uk/guidance/check-temporary-rates-of-customs-duty-on-imports-after-eu-exit





#### **How to Check EU Import Duties**

- The EU TARIC Database will be available to UK businesses to check the EU import duty rates and additional tariff requirements for goods going into the EU.
- Once the UK has left the EU the rates on this website will not apply to UK imports.

European Commission Taxation and Customs Union European Union > Taxation and Customs Union > Databases > TARIC	Contact   Search   Legal Notice  Final Box   Search
	Geo Search   Help   What's new?   Information   FAQ
Search on TARIC co	ode
Search by code and area	Search on TARIC description
Goods code [browse] Country of origin/destination	
	<b>~</b>
Retrieve Measures	
The current reference date for the query is 06-10-2010 [change]	
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https://ec.europa.eu/taxation\_customs/business/calculat ion-customs-duties/what-is-common-customstariff/taric\_en





- Biscuits exported from the UK to France today:
  - no paperwork is needed for customs;
  - no customs duty, no special licences or certificates required;
  - intrastat reporting may be required recording the commodity code (Biscuits = 1905-9045); and
  - EC Sales List with EU customers VAT number to be submitted to HMRC.



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# **Case Study One: No-deal - Biscuits to France**

Biscuits exported from the UK to France under a no-deal Brexit:

- shipping paperwork required;
- customs export entry in the UK (UK EORI);
- permission to progress needed from French Customs;
- customs duty determined by the commodity code 1905-9045-00;
- import customs declaration needed (EU EORI);
- Standard Duty rate is 9%;
- VAT may be applicable (EU VAT number); and
- goods are also subject to variable third country duty depending on milk and sugar content of between 20.7% - 70%.





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# **Case Study Two: Today – Chemicals to Germany**

Washing preparations (chemicals) exported from the UK to Germany today

- no paperwork needed for customs;
- no customs duty, no special licences or certificates required;
- intrastat reporting may be required recording the commodity code (Washing preparations = 3402-2090); and
- EC Sales List with EU customers VAT number to be submitted to HMRC.





## **Case Study Two: No-deal – Chemicals to Germany**

Washing preparation exported from the UK to Germany under a no-deal Brexit:

- REACH registration in the EU required;
- shipping paperwork required;
- customs export entry in the UK (UK EORI);
- permission to progress needed from French Customs;
- customs duty determined by the commodity code 3402-2090-00;
- import customs declaration needed (EU EORI);
- Standard Duty rate is 4%; and
- payment of national VAT required (EU VAT number).





# **Importing Goods?**

# Transitional Simplified Procedures, Paying Duty and VAT







# Importing Goods into the UK from the EU

- An export customs declaration will be required to get the goods out of the EU.
- Check your contract term to ensure this is not your responsibility.
- On arrival in the UK a customs declaration is required.
- Ensure the carrier/freight company can do this for you or you can do the declaration.
- Import duty and VAT will have to be calculated.
- Normally a credit account with HMRC is set up to pay these costs, it's called a Deferment Account.
- If you don't have a deferment account, you may be able to use the freight companies for a small handling fee.





# **Transitional Simplified Procedures (TSP)**

- Transitional Simplified Procedures will make importing goods easier for the initial period after the UK leaves the EU.
- Traders registered for TSP will not need to make full customs declarations at the border and will be able to defer paying their customs duties.

To be eligible, traders must:







Be established in the UK Have the intention to import goods into the UK from the EU Have an Economic Operator **Registration Identification** (EORI) number 53





# **Transitional Simplified Procedures (TSP)**



#### **Controlled Goods the Trader:**

- Submits a simplified frontier declaration.
- Ensures all necessary certificates and licences are available.
- Submit a supplementary declaration by the forth working day of the month.

#### **Standard Goods the Trader:**

- Makes a declaration directly in their commercial records prior to goods arriving at the UK Border.
- Updates records with date and approx. time goods arrive in UK.
- Submits a supplementary declaration by the forth working day of the following month.





# **Transitional Simplified Procedures (TSP)**

#### GOV.UK Transitional Simplified Procedures

GOV.UK uses cookies to make the site simpler. Find out more about cookies

BETA This is a new service - your feedback will help us to improve it.

HM Revenue & Customs

# Are you legally established within the United Kingdom?

O Yes O No

What does legally established mean?



Get help with this page.

### **Register for TSP here:**

https://www.gov.uk/guidance/registerfor-simplified-import-procedures-if-theuk-leaves-the-eu-without-a-deal



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### VAT - Overview

- If the UK leaves the EU without a deal, the Government's aim will be to keep VAT processes as close as possible to now.
- However, there will be some changes that will affect businesses.

In a no deal scenario, postponed accounting will be introduced for imports from the EU and Rest of World









# VAT - Overview

- Business will not need to register to use postponed accounting.
- Provide VAT registration number on their customs declaration.
- An online monthly statement will show the VAT that's been postponed.
- This provides the evidence to declare/ recover import VAT on your VAT return.
- Postponed accounting won't be available for postal goods of £135 or less.
- Postponed accounting won't be available for non-VAT registered businesses.









#### **Duty Deferment Account**

In practice, this is a direct debit mandate



It allows HMRC to take a monthly payment of duties 15 days after supplementary declaration is made



Guarantees are required in order to defer duty to make monthly payments



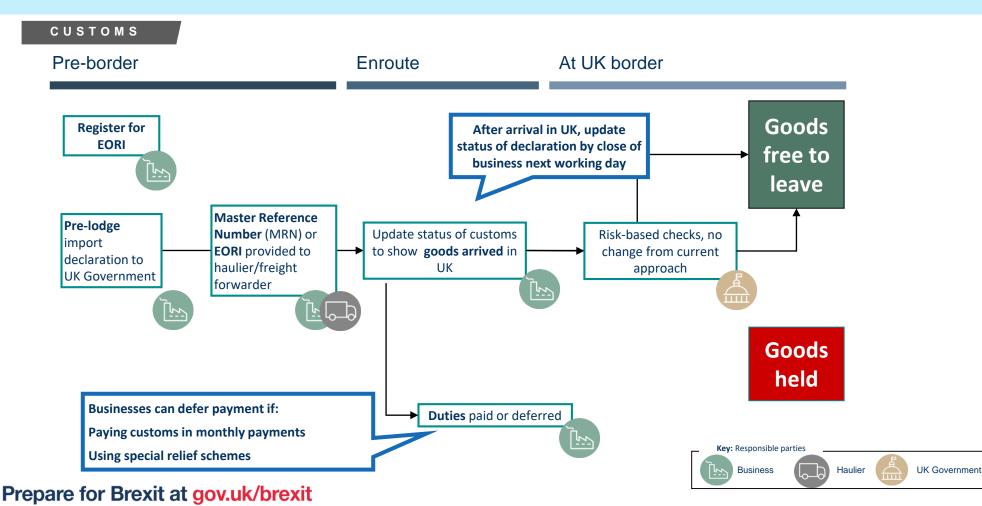
#### **Day 1 easements**

- Traders will not be required to meet the Customs Comprehensive Guarantee(CCG) criteria when obtaining guarantees.
- Traders can still apply for a CCG, as those with Authorised Economic Operator C status can seek a reduction in the level of guarantee.





#### Importing Goods Through RoRo Borders On 'Day 1'





HM Government

# Excise - What's Changing in 'No Deal' - Imports

Rest of World rules will apply to imports of excise goods from the EU What this means:

- UK businesses will need to make an import declaration and:
  - account for the excise duty at the border; or
  - enter to the goods to the excise warehousing regime via EMCS (Excise Movement Control System).
- UK businesses can use Customs procedures for EU goods, e.g. Customs Warehousing, Transit etc. This will increase the volumes of goods at risk under customs control.
- Businesses can continue to use EMCS to move goods in duty suspense in the UK from the port to a registered warehouse
- The Registered Excise Dealers and Shippers system (REDs) will be obsolete and shut down.









# **Controlled Goods?**

**Export Licensing Requirements** 

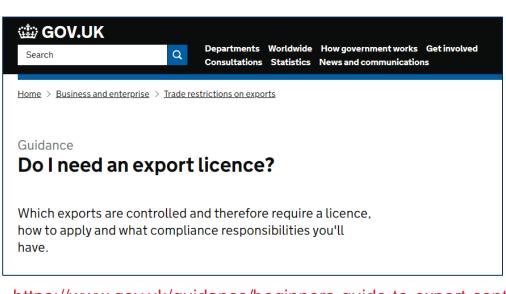




# **Export Licence Controls**

- A variety of goods require export licences and permits.
- All goods specifically designed, modified or reconfigured for military use require an export licence.
- Use the <u>Goods Checker</u> to confirm if your goods are strategically controlled.
- For other goods when a licence is or could be needed it is shown against the commodity code.





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https://www.gov.uk/guidance/beginners-guide-to-export-controls https://www.gov.uk/guidance/exporting-controlled-goods-aftereu-exit





### **Export Licence Controls – EU Supplies**

- Military goods and technology need export licences today, so no change.
- Drugs have need to be registered today but additional licences will be needed for some products.
- Other goods have been able to move into the EU without licences this is the major change. Check the commodity code in the UK Trade Tariff.
- Key term: dual-use controlled goods.

Measures for all countries										
Country	Measure	Value	Conditions that apply	Exclusions	Legal base	Start date (End date, if any)	Footnotes			
<ul> <li>All third countries</li> </ul>	Export authorization (Dual use)		Conditions		<u>R1969/16</u>	16/11/2016	<u>Footnotes</u>			







# **Dual-Use Controlled Goods (Both Commercial and Military Use)**

- Most dual-use controlled goods, software and technology can move within the EU without a licence today.
- When the UK leaves the EU an export licence will be required.
- Dual-use controlled items can cover some standard commercial products.
- Controls are based on technological capabilities.
- UK has issued an Open General Export Licence for EU exports and companies must register for use via the Export Control Joint Unit's (ECJU) export licensing database, SPIRE.
- The Open Licence covers exports to the EU and Channel Islands.





# **Case Study Three: Today – "O" Rings to Sweden**

- "O" Rings, high spec (dual-use controlled) being exported from the UK to Sweden today for civil end-use:
  - no paperwork needed for customs;
  - notation on invoice that goods are subject to the EU Dual-Use Regulations and can move under Article 10 of EU Regulation 428/2004;
  - intrastat reporting may be required recording the commodity code (Rubber seals/ o rings = 4016-9300); and
  - $_{\odot}\,$  EC Sales List with EU customers VAT number to be submitted to HMRC.









## Case Study 3: No-deal – "O" Rings to Sweden

- O" Rings, high spec (dual-use controlled) being exported from the UK to Sweden under nodeal Brexit for civil end-use:
  - registration via SPIRE to use the Open General licence to supply to the EU there is no charge;
  - shipping paperwork needed for customs, export invoice must quote the Open General Licence authorization number;
  - customs export entry in the UK (UK EORI) and licence is declared;
  - permission to progress needed from Swedish Customs;
  - customs duty determined by the commodity code 4016-9300-00;
  - import customs declaration needed (EU EORI);
  - Standard Duty rate is 2.5% and payment of national VAT required (EU VAT number); and
  - UK company will be audited by ECJU with regard to use of Open Licence.







# Data flows, Data Protection and Brexit







### What Won't Change in a No-Deal Brexit?

#### Data protection laws

There will be no immediate change to the UK's data protection standards. The General Data Protection Regulation (GDPR) will be brought into UK law and the Information Commissioner will remain the UK's independent supervisory authority on data protection.

Data protection standards

The UK is a global leader in strong data protection standards. Protecting the privacy of individuals will continue to be a priority.

#### Data transfers out of the UK

The UK Government has committed to allow personal data to continue to flow freely to the EU, EEA, and 'adequate' third countries without restrictions.





#### What Will Change in a No-Deal Brexit?

Transfers to the UK from the EU/EEA

When the UK leaves the EU, we will become a 'third country' under EU GDPR. Transfers from the EEA will become restricted and require additional legal safeguards. UK and EU organisations will need to ensure their data transfers are lawful through additional steps

#### • Transfers to the UK from 'adequate' states

12 of the 13 relevant countries/territories have publicly announced that transfers will continue as before.







#### What Do You Need to do to Prepare

- Find out if your organisation receives personal data from the EU/EEA
- If so, consult ICO guidance to ensure appropriate measures are in place







#### **Identifying Personal Data Flows**

#### Trading goods:

- addresses in delivery details
- bank accounts in order details.

#### Trading services:

- personnel files in outsourced HR, accounts, back office functions
- names and addresses of partners and resellers

#### **European operations:**

- intra-company transfers of customer details
- intra-company transfers of HR personnel detail





### **Next Steps to Being Data Ready**

#### Visit GOV.UK

• Check gov.uk/brexit for general no-deal preparedness information, and specific data protection guidance.

#### Visit ICO guidance

The Information Commissioner's Office has created step-by-step guidance to help you prepare your organisation.

This guidance will help you identify if you need specific advice for your organisation







# **Exporting Services?**

## **Standards and Regulations**







### **Exporting Services to the EU**

- The UK will no longer operate under the European Economic Area (EEA) regulations for the cross-border trade in services if there's a no-deal Brexit.
- This means that the rights and protections provided by the EU Directives and EU Treaty rights of freedom of movement and freedom of establishment will no longer apply to the UK.
- UK businesses will no longer be treated as if they were local businesses. Services provided by UK businesses and professionals will be regarded as originating from a 'third country'.
- UK firms and service providers may face additional legal, regulatory and administrative barriers as a result.







## **Exporting Services to the EU**

- Service industries need to seek specific guidance on how they will operate.
- In a no-deal Brexit UK professional qualification will not automatically be recognized in the EU, EEA or Switzerland.
- Find your guidance on the GOV.UK website.

## Find Brexit guidance for your business

This is the information that has been published so far for your business to prepare for Brexit. You can change what information you get using the checkboxes. Come back to this page regularly or sign up to receive emails when new information is published.

Search	68 publications	🖸 Get email alerts  ରି Subscribe to feed
Q services	<b>Containing</b> × services	
Sector / Business area 🔨 🔨	Sort by Relevance •	
Accommodation		
Aerospace and space	Banking, insurance and other financi	al services if there's no Brexit deal
Agriculture and farming	Providing services including those of	f a qualified professional after Brexit

## https://www.gov.uk/find-eu-exit-guidancebusiness





### **Cross-border Trade Regulations**

If you're a UK business or professional providing services in the EU, Iceland, Liechtenstein, Norway or Switzerland, you'll need to check the national regulations of the country you're doing business in to understand how best to operate.

### Guidance relating to all EEA and EFTA countries

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Providing services to any country in the EU, Iceland, Liechtenstein, Norway or Switzerland after Brexit

17 June 2019 Guidance

### Country guides

Austria: providing services after Brexit 28 February 2019 Guidance

Belgium: providing services after Brexit 6 March 2019 Guidance

Bulgaria: providing services after Brexit

11 March 2019 Guidance

https://www.gov.uk/government/collections/ providing-services-to-eea-and-eftacountries-after-eu-exit







### **Business Travel**

If you're a UK national, you'll need to check whether you need a visa or work or residence permit if you're either:

- providing services; and/or
- on a placement based in the EU or Iceland, Liechtenstein, Norway or Switzerland.

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Q Departments Worldwide How government works Get involve Consultations Statistics News and communications

Home > Find Brexit guidance for your business

#### Collection

Search

Providing services to the EU, Iceland, Liechtenstein, Norway or Switzerland after Brexit: collected guidance

Information for UK businesses on EU service provision if there's a no-deal Brexit.

https://www.gov.uk/government/collections/providing-services-to-eea-and-eftacountries-after-eu-exit

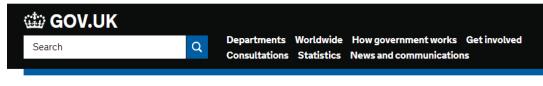




### Sending Workers to the EU, Iceland, Lichtenstein, Norway or Switzerland

- Currently employers and their workers only need to pay social security contributions (such as National Insurance contributions in the UK) in one country at a time.
- This may change if there is a no-deal Brexit. Employees may need to make social security contributions in both the UK and the country in which they are working.





Home > Find Brexit guidance for your business

#### Guidance

### Social security contributions for UK and EU, EEA or Swiss workers in a nodeal Brexit

Find out when you need to pay social security contributions in the UK and other EU, EEA countries and Switzerland in a nodeal Brexit

https://www.gov.uk/guidance/socialsecurity-contributions-for-uk-and-euworkers-if-the-uk-leaves-the-eu-with-nodeal





### **Case Study Four: Today – Encryption Services to France**

- Company provided encrypted computer software for banks today:
  - computer software sold under licence to the company in France who is installing the equipment into the bank;
  - the software is held by the UK company on a Virtual Private Network (VPN) website page;
  - the password to the VPN login is provided to the company in France; and
  - the French company logs in and downloads the software.





## **Case Study four: No-deal – Encryption Services to France**

- Company provided encrypted computer software for banks:
  - computer software sold under licence to the company in France who is installing the equipment into the bank;
  - UK company registers for MOSS to declare sale of digital services;
  - the software is held by the UK company on a VPN website page;
  - UK company requires a UK Export Licence to provide the software to the French company;
  - UK registers for the Open Export Licence via SPIRE;
  - the password to the VPN login is provided to the company in France;
  - the French company logs in and downloads the software; and
  - UK company must record the download date and time for subsequent audit by the UK Export Control Joint Unit (ECJU).





# **Intellectual Property Rights**

**Post-Brexit Considerations** 







### **Overview**

- The UK will remain party to a number of international treaties and agreements which protect and enforce IP rights entirely independently of our EU membership e.g. WTO TRIPS.
- In any scenario, including Brexit without a withdrawal agreement, the Government is committed to ensuring that there
  will be continuity of IP rights for all right holders and that existing IP rights will not be lost as a result of the UK leaving
  the EU.
- This includes IP rights protected in the UK based on EU law, such as EU trade marks, registered and unregistered Community designs, supplementary protection certificates and sui generis database rights.
- Brexit will bring some changes to the IP framework in the UK which might affect your business e.g. if you currently engage in parallel exports of IP-protected goods to the EEA.
- The government has published business guidance to help you understand what the changes are and how they might
  affect you. These publications are for guidance only and you should consider whether you need separate professional
  advice before making specific preparations.





### Summary of key actions for businesses

### **Copyright:**

- Broadcasters that transmit from the UK to other EEA states by satellite should review their licences with right holders to ensure they have the necessary copyright permissions for each state to which they broadcast. Additional right holder permissions may be required after Brexit.
- Providers of online streaming and rental services may need to review their licences with right holders or adjust how UK customers access their services while travelling to the EEA. EU rules providing customers temporary cross-border access to their services while abroad will cease to cover UK customers visiting the EEA after Brexit.

### **Unregistered Community Designs:**

 Businesses should consider whether changes in relation to the eligibility for unregistered designs rights in the UK and the EU (which from Brexit onwards will be restricted to the territory in which a design is first disclosed, i.e. UK or EU) will impact their business. They may want to seek legal advice to inform their assessment

### **Exhaustion of IP Rights**

 Businesses that wish to export IP-protected goods to the EEA that have already been legitimately put on the market in the UK may need to seek the IP rights holder's consent to do so after Brexit.





Intellectual Property Office

### Guidance IP and Brexit

Updated 2 April 2019

Contents	This guide offers information on the future of intellectual property (IP) laws following the decision that the UK will leave the European Union (EU).
Technical notices	
Statutory legislation and business guidance	The Intellectual Property Office (IPO) continues to contribute fully to the government's work towards exiting the EU. It has a clear goal of ensuring an effective IP regime that supports UK innovation and creativity. The UK will remain one of the best places in the world to obtain and protect your IP.
Copyright and related rights	
Trade marks	
Designs	

### https://www.gov.uk/government/publications /ip-and-brexit-the-facts/ip-and-brexit







### **Exhaustion and Parallel trade: How Things Work Today**

- At present, parallel trade in the UK/EEA occurs when an IP-protected good has been placed on the market anywhere in the EEA, by or with the permission of the rights holder, and is then subject to onward sale across EEA borders.
- The IP is considered exhausted across the EEA in that area for the good or batch of goods.
- Parallel trade is the import and export of genuine IP-protected goods within the EEA after they have been placed on the market and sold for the first time by or with the permission of the right holder.
- This means that these goods can continue to circulate within the EEA without permission being sought from the rights holder (such as the owner of a brand).
- These goods include everything from toothpaste to spare car parts to real Louis Vuitton handbags.







# Businesses May Need Additional Right Holder Approval to Export goods from the UK to the EEA

- Legislation\* is in place so that, on Brexit day, a temporary fix will maintain the status quo as far as is possible. This means that exhaustion rules relating to parallel imports will remain the same.
- There may however be restrictions on what can be exported from the UK to the EEA.
- Businesses that parallel export from the UK to the EEA might need the right holder's consent to do so.

\*The Intellectual Property (Exhaustion of Rights) (EU Exit) Regulations 2019







# What Businesses Need to do in the Event of a Brexit without a Withdrawal Agreement if They Trade in the EEA?

- Businesses first need to identify whether they currently export IP-protected goods to the EEA (for example, goods branded with a trade mark) that have already been placed on the UK market, where they currently do not need to obtain the right holder's permission (i.e. parallel trading).
- Business that want to continue to export these IP-protected goods to the EEA may need to contact the IP
  right holder to obtain permission to do so. The IP right holder may choose to withhold permission if they
  do not wish for these goods to be exported to the EEA.
- Exporters of the IP-protected goods may need to review their business arrangements/business model/supply chain based on the outcome of the discussion with the IP right holder.







# What You Need to Do in the Event of a Brexit Without a Withdrawal Agreement If You Own IP rights

 Businesses that own IP rights (for example, a trade mark) may wish to seek legal advice if their IPprotected goods are parallel exported from the UK to the EEA and consider if they wish such arrangements to continue in the event of a Brexit without a withdrawal agreement.







# **Trade Agreements**

**UK Arrangements after Brexit** 







### What is a Free Trade Agreement (FTA)?

- A Free Trade Agreement (FTA) is an agreement between countries or groups of countries that removes or reduces tariffs and other restrictions on goods and services traded between them.
- The UK currently belongs to 35 FTAs as an EU member. This will end at the moment of Brexit.
- To minimise trade disruption, the Government has signed or agreed in principle replacement 'continuity' agreements that account for £99 billion worth of trade and is actively working on others.
- At Brexit on 31 October, the Government will seek to sign new FTAs which will open new markets and lower trade barriers for UK businesses.





### **Ensuring Continuity**

So far, the UK has agreed 14 **Trade "Continuity" Agreements** covering 44 countries:

- (agreed in principle) Southern African Customs Union and Mozambique (10 September)
- South Korea (22 August)
- Central America (18 July)
- Andean countries (15 May)
- Norway and Iceland (2 April)
- Caribbean countries (22 March)
   Prepare for Brexit at gov.uk/brexit

- Pacific Islands (14 March)
- Liechtenstein (28 February)
- Israel (18 February)
- Palestinian Authority (18 February)
- Switzerland (11 February)
- The Faroe Islands (1 February)
- Eastern and Southern Africa (31 January)
- Chile (30 January)





### **Origin of Goods and FTAs**

- To qualify for preferential (lower) tariffs in the destination country, UK exports currently need to have an origin certificate.
- This will not change after Brexit.
- EU content and processing will still count towards meeting the origin threshold under 'continuity' trade agreements, as it does now.









## **Origin of Goods and FTAs**

- Note that after Brexit, UK materials and processing will not count as originating for EU FTAs.
  - This could affect your sales into the EU if your customer onward sells under preference to other markets.





## **Case Study Five: Today – Textiles to South Korea**

- Textiles exported from the UK to South Korea today:
  - Prior registration of your textile items with South Korean customs under EU agreement;
  - commercial invoice required to export goods;
  - customs entry needed at export from the UK must include the commodity code (Woven fabric/wool = 5111-1100);
  - EU FTA with South Korean invoice approved exporter declaration completed;
  - goods declared at import into South Korea with the original export invoice;
  - · customs import entry submitted to South Korean customs; and
  - duty will be zero under the FTA but VAT will be due at 10%.
  - Prepare for Brexit at gov.uk/brexit



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## **Case Study Five: No-deal – Textiles to South Korea**

- Textiles exported from the UK to South Korea under a no-deal Brexit:
  - Prior registration of your textile items with South Korean customs under UK agreement;
  - commercial invoice required to export goods;
  - customs entry needed at export from the UK must include the commodity code (Woven fabric/wool = 5111-1100);
  - UK FTA with South Korean invoice Approved Exporter declaration completed;
  - goods declared at import into South Korea with the original export invoice; and
  - customs import entry submitted to South Korean customs; and
  - duty will be zero under the FTA but VAT will be due at 10%.









# **Travelling to the EU after Brexit**







### **UK Passports**

- When the UK leaves the European Union, there will be new rules for UK passport holders travelling to most European countries.
- Check your passport is valid for travel to Europe using the GOV.UK passport checker
- If you're travelling to Europe after Brexit, you may need to renew your passport earlier than planned.
- You can check the validity of your passport and find out more by visiting: <u>gov.uk/brexit-check-passport</u>





### **Driving in the EU after Brexit**

Check you have the right driving documents

• You may need additional documents to drive in Europe after Brexit including an international driving permit (IDP) and a motor insurance 'green card'.

Check what you need to do to prepare for travelling to Europe after Brexit at **gov.uk/visit-europe-brexit** 







## **EU Staff Considerations**







- Your business will still be able to employ EU citizens after Brexit and the rights and status of EU, EEA and Swiss citizens living in the UK will remain the same until 30 June 2021, if the UK leaves the EU with a deal.
- A successful application to the EU Settlement Scheme means they'll be able to continue living and working in the UK after 30 June 2021.
- Applicants will be given either:
- settled status.
- pre-settled status.







- Successful applicants will usually get settled status if they've:
- started living in the UK by 31 December 2020 (or by the date the UK leaves the EU without a deal)
- lived in the UK for a continuous 5-year period (known as 'continuous residence')
- If the applicant does not have 5 years' continuous residence when they apply, they'll
  usually get pre-settled status. They must have started living in the UK by 31
  December 2020 (or by the date the UK leaves the EU without a deal).
- They can then apply to change this to settled status once they've got 5 years' continuous residence.





Settled or pre-settled status means they'll be able to:

- work in the UK;
- use the NHS;
- enrol in education or continue studying;
- access public funds such as benefits and pensions, if they're eligible for them; and
- travel in and out of the UK.







- The application for settled or pre-settled status must be carried out by individuals and not the businesses employing them.
- The scheme is free and the application process is quick and user-friendly. Applicants are required to provide:
  - 1) Proof of identity (a valid passport or national identity card)
  - 2) Proof of residence (National Insurance Number)
  - 3) Criminality check (Declare any criminal convictions)
- Recruiting EU citizens who don't already live in the UK following Brexit is likely to be more difficult, with the plans under consideration treating EU citizens in the same way as non-EU citizens currently.
- Salary threshold is still being considered as part of the future points based system.





- In the event of a no deal, EU citizens moving to the UK after Brexit, they'll need to apply for Euro TLR, or under the future immigration system, if they want to stay in the UK after 31 December 2020.
- They'll be able to apply for Euro TLR when the scheme opens after the UK leaves the EU without a deal.
- The deadline for applications will be 31 December 2020.
- The application will be free of charge.
- The application form will be online. They'll need to prove your identity and declare any criminal convictions during your application.
- More information can be found at <u>https://www.gov.uk/guidance/european-temporary-leave-to-remain-in-the-uk</u>
- Additional guidance for communicating on the EUSS with employees can be found at https://www.gov.uk/government/publications/eu-settlement-scheme-employer-toolkit





# Are You Ready Action Plan

## Review of What You Need to Plan to do Next







# **For Further Information:**

https://www.gov.uk/business-uk-leaving-eu

Enquiries: www.great.gov.uk/brexit/contact

Local enquiries: eastinfo@mobile.trade.gov.uk

